

# Career Conversations

This powerful virtual classroom session provides leaders with practical strategies to develop the skills required to deliver positive career coaching through open and honest performance conversations with team members.

## Snapshot

Duration: 90 minute

## Learning Outcomes

- Understand the essential skills required to be an effective career coach
- How to build career goals and influence positive outcomes

## Course Outline

- Playing above the line and being a good role model
- Define what being a career coach is
- How to use the GROW coaching model
- Building and sustaining rapport and trust
- Provide feedback and praise
- Art of saying no professionally
- Build resilience to influence positive outcomes
- Identifying individuals' strengths and areas of development